



Business Services and Outsourcing

TOGETHER FOR SUCCESS



Introduction

Today's dynamic business landscape demands rapid, strategic, data-led responses to increased risk, digital transformation, sustainability, globalisation and changing workforce practices.

Our experts in Business Services and Outsourcing (BSO) understand that, as a business leader, steering your organisation through this environment requires the space and capacity for strategic decision-making. Knowing that all your compliance needs are being met is more important than ever, and working with experienced and agile partners makes your operational management more efficient.

Outsourcing is an effective solution to having a future-ready finance function. Whether you're growing a scaling business or running an established multinational, engaging experts to support your business allows you to focus on your products and markets. It offers flexibility in how - and where - you scale your operations or reduce your HR burden and provides improved management information that makes day-to-day decisions easier.

As the regulatory environment and stakeholder expectations become more complex, having access to a trusted advisor who understands your business (and its values) can give you a competitive edge.

Our BSO teams support our clients in every way they can. This is reflected in our service offering - reporting, accounting, compliance, business advisory and much more - and in our approach.

Our work is led by the relationships we form with our clients, which help us to understand needs and values at a deeper level.

We're proud to be globally connected, and we leverage our world-class capabilities to provide clients with dynamic, informed solutions.

Our focus on tomorrow drives us to understand your long-term strategy and what your business might need next, and then support you in getting there.

We believe that great partnerships go beyond the transaction and, through collaboration, extend into meaningful discussions about what's next for your business, industry and markets.

We are driven to be the best and understand that it's about working

Together for success.



Niek de Haan

Global Head of
Tax, BDO



About BSO

TOGETHER FOR SUCCESS

At BSO, we help our clients realise their potential by providing expert business management, compliance and advisory services that seamlessly flex as their organisation changes and grows.

VALUE PROPOSITION

We're here to help you succeed.

We build meaningful relationships to unlock your future aspirations.

Our diverse financial outsourced solutions connect you to a world-class team of experts delivering what you need today to prepare for tomorrow.

We go where you grow, adapting our support to match your progress.

Business Services and Outsourcing: *Together for success.*



We help you by being...



...RELATIONSHIP LED

We act with responsibility and integrity, doing the right thing for you and by you.

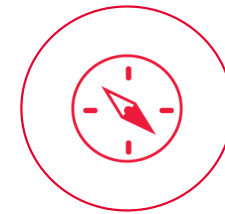
Our relationship-led approach and the structure of our organisation, promotes cross-cultural understanding and knowledge sharing across markets and practices, providing a 'big picture' perspective to our advice. It allows us to see how strategy and regulation directly impacts leaders and the teams on the ground, and means we're positioned to grow with you, providing the service you need at the times you need it.



...GLOBALLY CONNECTED

We are proud to connect you to the world-class capabilities of a dynamic, purpose-led business and diverse global network.

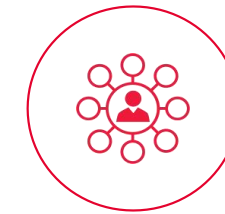
Our global footprint gives you seamless access to local intelligence and best practice from key markets, helping you keep momentum on achieving your business objectives. And we work as a single team across services provided and deliver everything you need, locally or globally, through a single point of contact and under one international services agreement.



...FOCUSED ON TOMORROW

We are focused on helping you chart a clear path towards a sustainable future.

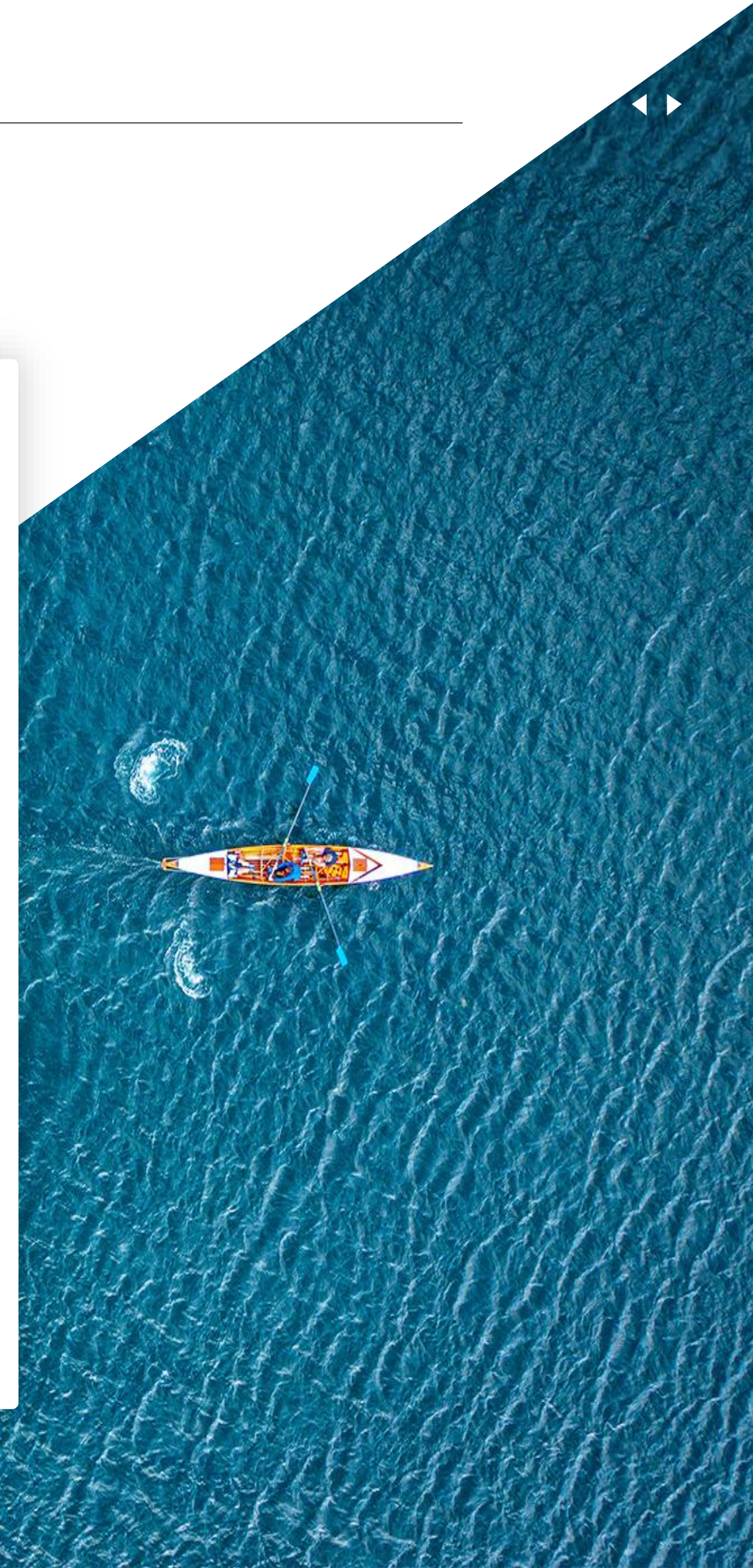
We support you in horizon-scanning, bringing you highly relevant insights that are aligned with your strategic priorities to make sure you have the most up to date information on key trends around the world.



...AGILE

We stand shoulder to shoulder with you, ready to ensure your business success.

Our people pride themselves in flexing and adapting to your business in today's ever-changing landscape. The depth of our team gives us the power to investigate niche challenges and bring specific solutions to your table.



Working Together for success, through our core services

HOW BSO CAN SUPPORT YOUR FINANCE FUNCTION



Working Together for success, through our core services

HOW BSO CAN SUPPORT YOUR FINANCE FUNCTION



OUTSOURCED ACCOUNTING AND BOOKKEEPING

We provide globally and locally coordinated bookkeeping and accounting services, allowing businesses to keep on top of evolving legislation, track relevant data and information, and stay compliant with reporting requirements. We tailor our solutions to your needs by providing a wide range of services from a full outsourced solution to month-end support, and everything in between. By implementing cutting-edge finance and accounting technology, we drive efficiency gains and cost reductions.



COMPLIANCE AND OUTSOURCING

We help solve compliance and reporting challenges globally and locally including standardising company processes, improving efficiency, and reducing risk. Our approach allows your business to reduce the burden of compliance, freeing up your best tax and finance talent to concentrate on strategy and planning. Our 'best-in-class' technology and diagnostic study of organisations' compliance chains offer insights and recommendations that can build an optimised governance framework.



FINANCIAL REPORTING

We help ease the ever more time-consuming financial reporting for a business, with quality solutions that reduce risk, provide expertise and increase insights into your business situation. From implementing accounting change to corporate reporting, our tailored approach and solutions enable your business to redirect focus to what matters most for your organisation.



COMPANY SECRETARIAL

We support businesses with ever-changing local company secretarial legislation and regulatory requirements to ensure they are in good corporate order. Our agile approach and international BDO network allow specific company secretarial needs to be met across the full business lifecycle, and our teams provide full visibility and control.



PAYROLL AND HR SERVICES

Our highly experienced team eliminates the expenses associated with acquiring expertise and maintaining in-house payroll and HR resources while offering personalised, cost-efficient, and easily expandable solutions including payroll, HR administration and support and wider people advisory services.



BUSINESS REPORTING AND ADVISORY

We will work with your business, leveraging technology and dashboards, to improve the information, insights and intelligence you have at your fingertips to help achieve your ambitions. Our objective is to understand your goals whether that be IPO readiness, becoming a sustainable business or building resilience and work with you to remove the obstacles holding you back from realising your vision.

The power of putting people first

As business evolves to reflect an increasingly digital world, human connection and collaboration is the key to unlocking long-term resilience and innovation to prepare for whatever tomorrow brings.

When the skills for achieving growth aren't available in-house, outsourcing business services can quickly and reliably close the gap. But business leaders want to be sure that their organisation's priorities and values are really understood and that the outsource provider can become part of their in-house team.

At BSO, we believe building meaningful relationships with our clients helps establish trust and alignment. We take the time to understand your business goals today, to properly support you for the challenges and opportunities of tomorrow.

THE BSO DIFFERENCE?

- ▶ A designated Relationship Partner will work closely with you to provide trusted and reliable advice about implementing strategies and accessing our full spectrum of business services to support the vision for your business
- ▶ Responsive and open lines of communication allow us to develop a deep understanding of your business challenges and opportunities so that we can provide proactive advice, timely insights and value-added solutions to drive long-term success
- ▶ Our global Adviser of the Future programme is designed to ensure our people have the full range of capabilities to provide you with the support you need
- ▶ Our Business Lens diagnostic tool helps us understand your wider business needs so we can target the areas where you need the most support.

HOW CAN THIS HELP MY BUSINESS?

Focus on your core objectives while our specialists handle your accounting and clerical tasks.



Make informed decisions with the help of our relevant 'big picture' expertise.



Work with a trusted partner, who understands your specific business requirements and vision.



No compromising - our services are tailored to your requirements.



Advisers on tomorrow's challenges, today

To plan for the future, leaders need a clear idea of what might be approaching... but today's global business context is more unpredictable than ever before.

Our worldwide network provides the latest information on important trends. Our goal is to help our clients stay ahead of emerging events by understanding your long-term objectives, providing relevant insights, and helping you build organisational resilience - ultimately, helping you to embrace tomorrow's challenges, today.



Think Ahead ACCA

CHIEF VALUE OFFICER – THE IMPORTANT EVOLUTION OF THE CFO

THE BSO DIFFERENCE?

▶ Global data that allows us to provide insights and actionable recommendations in real time.

▶ We work with international professional bodies such as the ACCA to be at the forefront of research into the needs of the finance function of the future

▶ We provide regular webinars and training for our clients on emerging trends.

▶ We can help you devise future-focused strategies, drawing on our global network of experts from across BDO where necessary, to suit your needs, including:

- Corporate finance
- Retirement and succession planning
- Sustainability strategy and consulting
- Wealth management
- Workforce capability and planning

HOW CAN THIS HELP MY BUSINESS?



Stay informed about incoming regulatory changes that may affect your industry and markets



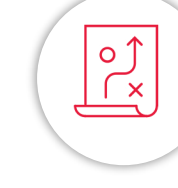
Take a proactive approach to compliance



See where you could optimise your costs with detailed business finance assessments and reporting



Adopt best-in-class technology to unlock greater business agility and efficiency



Implement insights and intelligence to inform strategic decision-making<<<<



Be prepared for times of uncertainty through forecasting and scenario planning



Global connections; local expertise

Competing in the global market means navigating a myriad of national and international accountancy and regulatory requirements. It's a challenge for organisations of any size - from start-ups adopting a 'born global' approach to growing multinationals entering new markets.

We have specialists in every major business centre worldwide, offering global tax, audit, accounting, and advisory services that are centrally coordinated but locally delivered.

THE BSO DIFFERENCE?

- ▶ Sharing best practices and providing targeted training throughout our network not only enhances the quality of our services but also fosters cost-effective growth for our clients' businesses across international boundaries
- ▶ Our BSO Global Quality and Risk group is focused on facilitating the delivery of consistently high-quality services and client service standards
- ▶ Our local and referred professional work is reviewed through an international Quality Assurance programme. This is backed up by an accreditation process, carried out every 18 months.
- ▶ Our Global client portal allows you to see the status of all your projects with BDO globally in real time in one place.
- ▶ We work as a single team across our services and deliver everything you need, locally or globally, through a single point of contact and under one international services agreement



REVENUE

US\$14bn

A year on year increase of 10.2%

€13bn

A year on year increase of 11.9%



PEOPLE

115,661

A year on year increase of 3.9%



166

COUNTRIES & TERRITORIES



1,776

OFFICES

Global connections; local expertise

HOW CAN THIS HELP MY BUSINESS?



We do business where you do business - our teams can help you decide the best structure for your international expansion and help you manage unfamiliar compliance requirements in new territories



Gain confidence that you're taking the correct steps at the right time, with the help of seamless and coordinated international accounting and compliance support.



Keep pace with economic and regulatory change worldwide by connecting to a world-class network of business services experts



Benefit from up-to-date information at a global level about regulatory changes, supply chain risks, digital trends, cyber security threats, recruitment practices, and sustainability strategies.



Agility in today's business context

The ability to adjust strategies and adapt services in the face of unexpected events has become synonymous with a successful modern organisation. And if business leaders are prioritising agility in their own firm, why shouldn't they expect it from their partners and suppliers?

Outsourcing is increasingly recognised as an advantage for business leaders who want to improve their organisational responsiveness to evolving working practices and developing regulation. But those outsourced solutions providers need to have the capacity to flex and change with the businesses they serve.

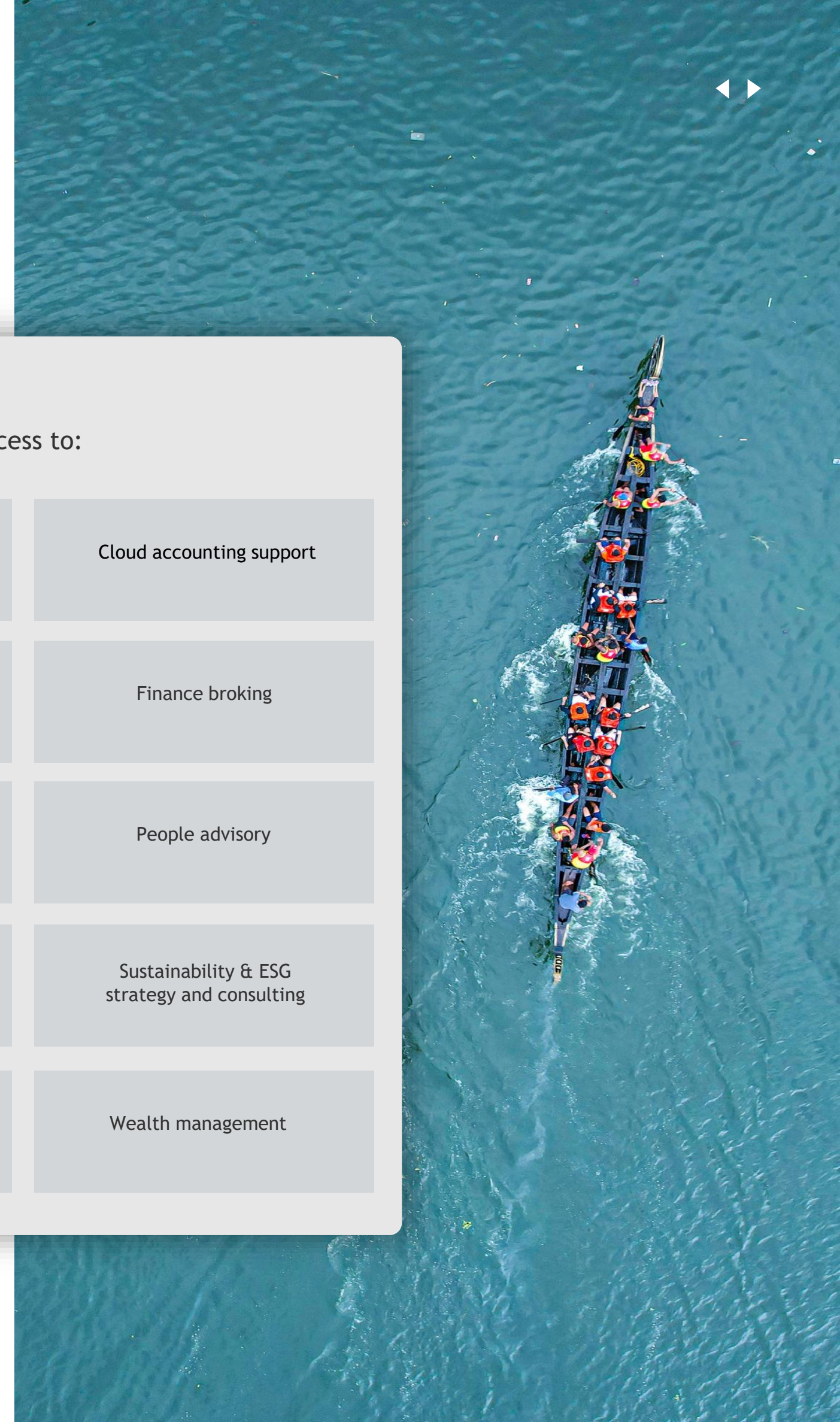
In BSO, we pride ourselves on being dynamic partners in a rapidly changing business landscape. Our clients never compromise to fit a 'one size fits all' solution. We understand that businesses evolve, often moving from in-house operations to outsourcing, requiring varying levels of support. We embrace these changes by adapting and flexing our services to support where needed most.

The depth of our team gives us the power to investigate niche challenges and bring specific answers to the table, and our global footprint means that we're positioned to scale with any client, providing the service they need at the times they need it.

MORE FOR YOU

In addition to our core BSO service lines, we can provide access to:

| | | |
|--------------------------------------|-----------------------------------|----------------------------------------------|
| Ad-hoc research, strategy and advice | Audits | Cloud accounting support |
| Deal Advisory and Valuations | Family continuity | Finance broking |
| Financial education | Internal finance processes review | People advisory |
| Strategic and business planning | Superannuation | Sustainability & ESG strategy and consulting |
| Tax advisory | Technology advisory | Wealth management |



Agility in today's business context

HOW CAN THIS HELP MY BUSINESS?



Be prepared for emerging industry trends and market growth



Improve cost-effectiveness and scalability with flexible support services



Have peace of mind, knowing that our service can grow in complexity at the same pace as your business, whether you're developing more products, entering new markets or something else.



Introduce fresh perspectives, specialist insight and cutting-edge technology into tasks and processes



For more information please visit

[Business Services & Outsourcing - BDO](#) or email globalbso@bdo.global.

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